

Wagawin is a globally operating tech company headquartered in Munich. Our proprietary technology is able to systematically collect unique user insights during the user's consumption of mobile ads. We know (more or less) what users think and feel while they are watching ads on their mobile device.

The gateway to this knowledge is our unique ad format, known as LivingAds. Through this exclusive access to one-of-a-kind data, we are able to make a massive, positive impact on the business decisions of media agencies and marketers all around the world.

In order to ensure the best performance, our international team is looking for a

Sales Manager (f/m/x)

These tasks are waiting for you:

- Identification and active acquisition of new performance marketing agencies / clients
- Holistic account management of your own client base as well as cross- and upselling
- Creation of presentations, offers and concepts for national and international campaigns
- Creative support and contact person for clients during the implementation of their campaign
- Close collaboration with our Yield Management

What we offer:

- You work in a specialized sector in a rapidly growing industry, with a very steep learning curve
- Working in an international, open-minded team, you'll be consistently inspired by experienced professionals
- We encourage you to constantly contribute your own ideas
- Both professional and personal development
- Flexible working hours on a base of trust
- A modern office located in the heart of Munich at Prinzregentenplatz

Required skills

- Highly interested in the digital world, especially in mobile advertising
- Sales talent and hunger for success
- Professional experience in branding or performance advertising, preferably in mobile advertising
- Good / basic knowledge in the digital advertising sector (programmatic buying)
- Understanding or willingness to learn the quickly-changing digital marketplace
- Outstanding communication skills
- Both English and at least B2-German is required, an additional language is a plus

Does this job description match your profile? Please forward your resume including your desired salary to Linda Mock via jobs@wagawin.com.